



Like Buc-ee's... But for CMMC

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www.cs2.cloud/reston



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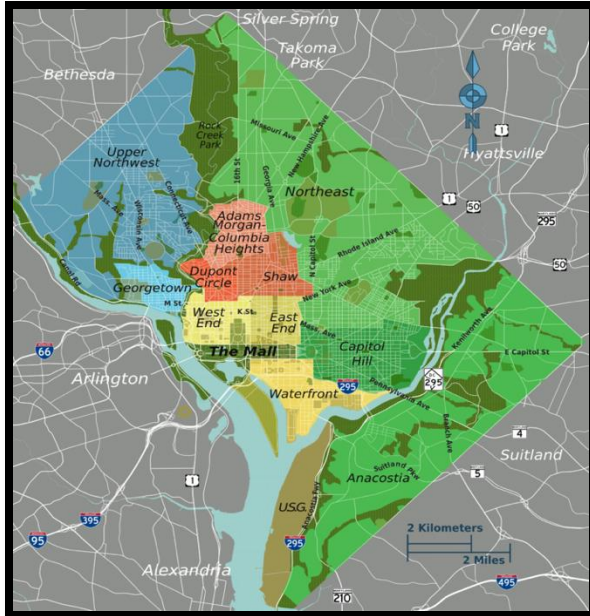
Dir. of Product Management,
Compliance Services

SUMMIT 7

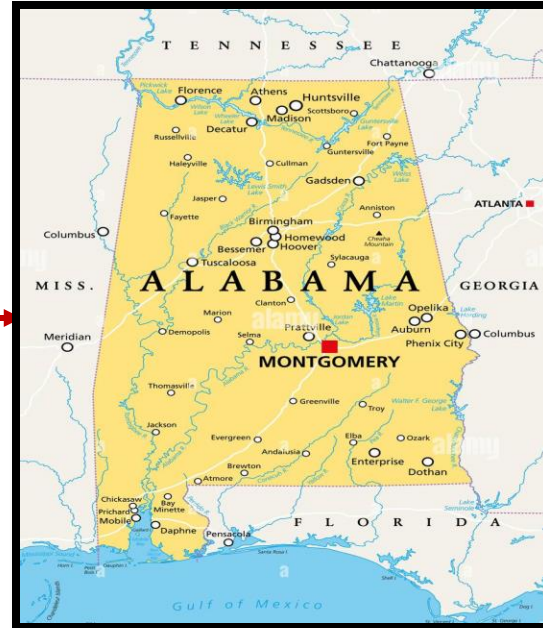
- D.M.V Born and Breed
- Co-Host of the **Sum It Up** podcast
- 12 years in Governance, Risk, and Compliance (GRC)
- 3-years with **Summit 7**
- Framework fanatic and mediocre golfer.
- Favorite TV Dads:
 - Clark W. Griswold
 - Danny Tanner
 - Phil Dunphy



A Road Trip and a Dream



3 years ago, I took a leap.



I joined an organization
in Alabama.



Did the Legend Live Up to the Hype?



Why it's great to me!

01 26 Flavors of Jerky



02 22 Flavors of HOMEMADE fudge



03 Fresh Brisket on the Board!



The Real Lesson of Buc-ee's

“The reason people love Buc-ee’s is simple *(redacted)*. It’s not just the jerky, fudge, or brisket; Buc-ee’s **eliminates the need for all those extra stops and the potential risks and frustrations that go with them.**

One stop, everything handled, and back on the road.”

– My Wife



- Clean and spacious restrooms
- Massive convenience store
- Wide variety of food options
- Plenty of fuel pumps
- EV charging stations
- Pet-friendly areas
- Unique Inventory



Road trips before Buc-ee's (B.B)



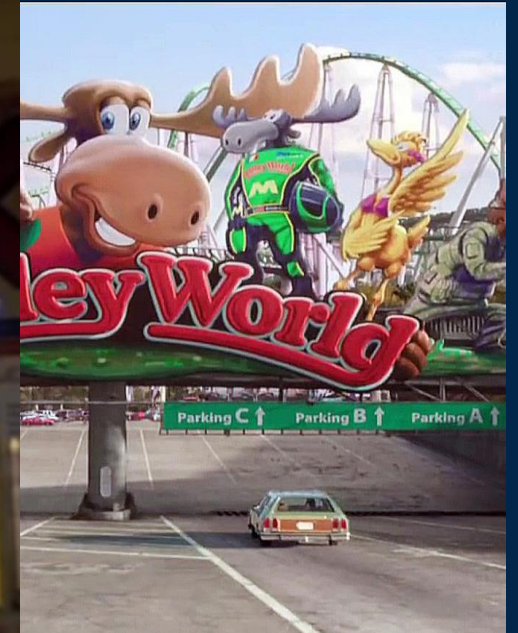
What's the worst that could happen?

Detours and Delays have consequences!



What if...The Griswold's had Buc-ees?

Less chance of being late



- Stops
- Risk
- Room for Error

The CMMC Journey: Much Like a Road Trip

To reach their destination smoothly and on time, contractors must focus on three critical aspects:

01 Plan the route

Discover where you are, evaluate where you need to go, and Plan the best way to get there.

02 Make quality pit stops

Carry out your plan with well-timed stops to stay on track

03 Prepare for Detours

Rely on trusted resources to navigate challenges, ensuring setbacks don't derail your journey or lead you off course



CMMC ESP's: Pit Stops to Compliance

ESPs are like a series of random pit stops. But nothing was connected.

Introducing the risk of confusion with responsibilities and gaps in implementations.

01

MSP
=
Technical

02

MSSP
=
Security

03

Compliance
=
Consultant(S)



What Clients Really Wanted

To get to 110 with:

- Limited stops
- Unlimited confidence.



Summit 7's Evolution

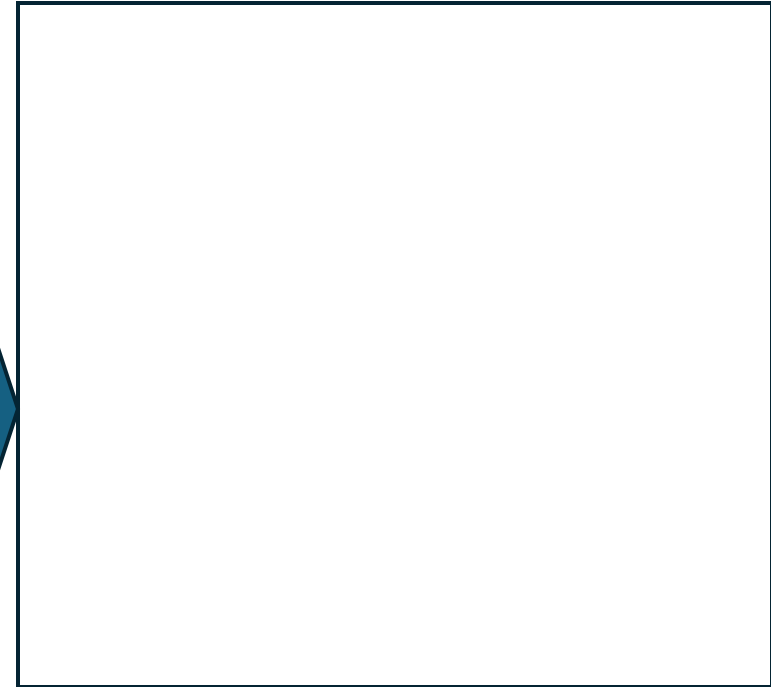
As client needs evolve, so do we.



Point-in-Time Consultants



Managed Service Provider (MSP) and
Managed Security Service Provider
(MSSP)



Compliance Program Development
for CMMC



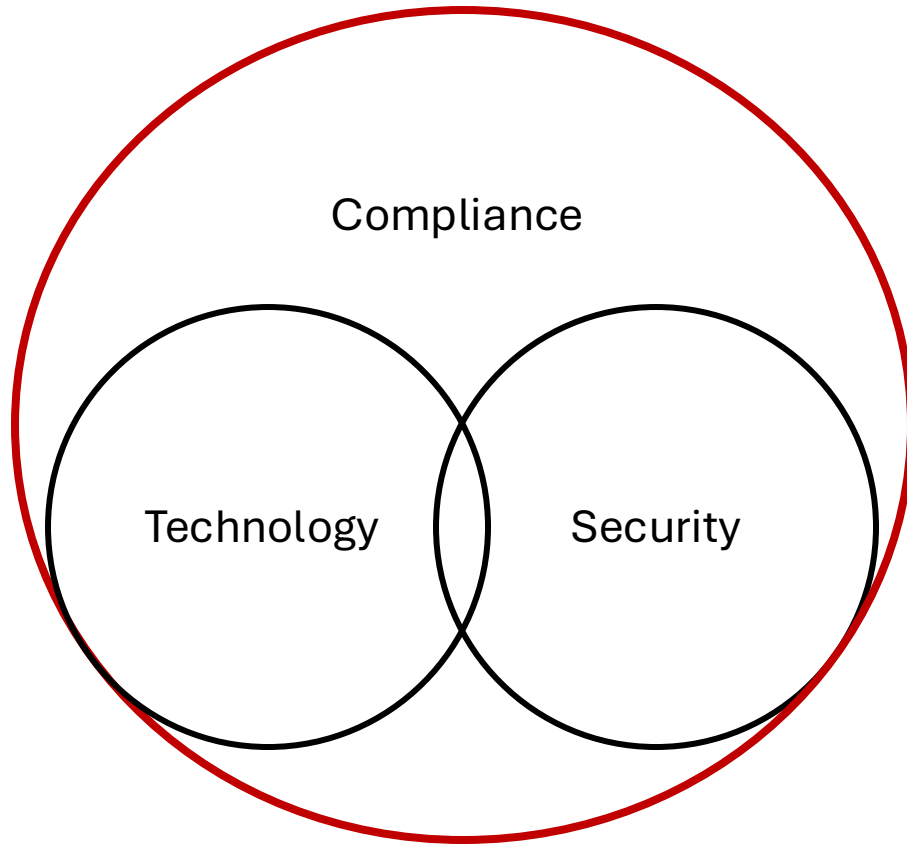
Introducing



Managed GRC Advisory For CMMC



What is Commander?



- A structured service to help organization develop sustainable compliance programs
- The CMMC focused complement to our Guardian + Vigilance service
- **The FIRST Summit 7 Managed Service** that offers **SHARED RESPONSIBILITY** with **ALL 320 ASSESSMENT OBJECTIVES** in **NIST SP 800-171a/ CMMC L2**



What is Commander?

Our CMMC focused complement to
our Guardian + Vigilance service

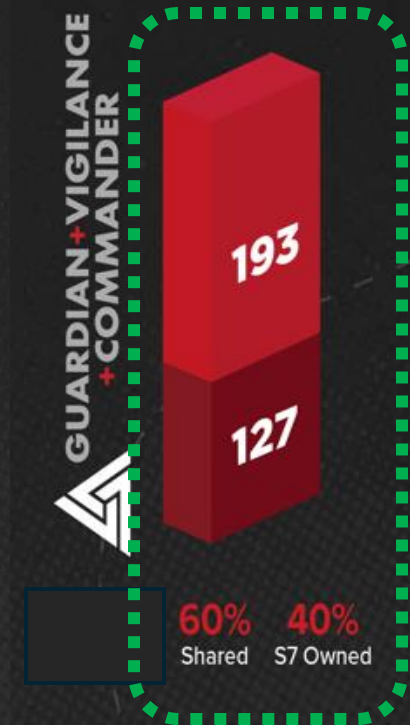


SHARED RESPONSIBILITY with ALL
320 ASSESSMENT OBJECTIVES

Commander re-imagines Shared Responsibility for CMMC.

- Summit 7 Shares
- Summit 7 Owns

Summit 7 directly supports, influences, or owns each CMMC L2 AO



How Commander works?

5-Phase Expert-led Program with advisory and oversight that:

- Evaluates your compliance program against CMMC L2 requirements to Discover deficiencies. Then, turn those deficiencies into POA&Ms.
- Creates a comprehensive remediation Plan to resolve open POA&Ms and eliminate the deficiencies in your CMMC program.
- Produces a CMMC compliance program designed to achieve L2 certification, sustain annual affirmations, and withstand re-certification assessments.

1

Discovery

2

Evaluation

3

Planning

4

Remediation

5

**Affirmation &
Maintenance**



Griswold's vs. Buc-ee's

Chaos and Heartbreak



OR



One stop.
Everything handled.
Destination achieved!



The only stop on the route



We help you map the route

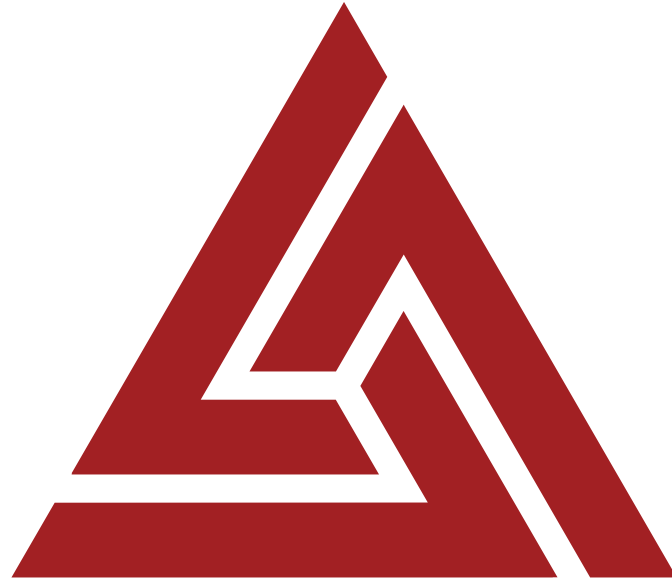


We help you pack the car



We ride shotgun the whole way





SUMMIT7

One Stop. Everything Handled.



Thank You

